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And the Winner is... Ephesoft Reveals Americas 2013 Partner of the Year

First year partner MTS Software Solutions takes coveted award.

LAGUNA HILLS, CA – JANUARY 27, 2014 -- Ephesoft Inc., an industry leader in providing advanced cloud-ready intelligent document capture solutions, today announced MTS Software Solutions as the winner of its annual Americas Partner Award. MTS earned the honor despite its relatively new alliance with Ephesoft, which began less than a year ago.

Ephesoft's top partner is selected by the executive management team from a group of over 100 value-added resellers (VARs) and system integrators (SI) throughout the US, Canada and Latin America. Ephesoft's 100% partner sales model makes this award particularly significant.

"Software subscription and license sales revenue is the primary factor in our selection, but we also value partner focus, creativity, and commitment to the Ephesoft platform," says Don Field, CEO of Ephesoft. "Given this criteria, we are pleased to award our 2013 Partner of the Year award to MTS Software Solutions. MTS' strong background in capture technologies and its dedication to customer satisfaction parallels Ephesoft's. It's unusual for a new partner to be this successful in its first year, but we credit MTS' strong staff with this accomplishment."

Ike Kavas, CTO and Founder of Ephesoft, says MTS has quickly established itself as a leader in Business Process Management.

"Our two technical teams quickly synched and the resulting partnership should yield benefits to both organizations," says Kavas. "We can only grow if we have strong, technically-capable partners who can communicate well with user customers. MTS has demonstrated that they have both the technical and solution-selling focus to do that. We happily congratulate MTS on this achievement."

"We're thrilled to be announced as Ephesoft's top partner," said Earl Voorhees, COO of MTS Software Solutions. "Ephesoft has been a critical partner for MTS in delivering several of our larger solutions in 2013, and we anticipate doing even more business together in 2014."

"The decision to partner with Ephesoft was an easy one," added Andy Schwartz, SVP of Sales and Marketing for MTS. "Their forward-looking approach to IDC (Intelligent Document Capture) is refreshing and really differentiates them in the industry. Ephesoft's cloud-ready, open-source technologies fit very well with the MTS IntellaFlo product suite. We expect to further integrate our solutions and grow the partnership going forward."

About MTS Software Solutions Inc.:

Founded in 1981 and headquartered in Moorestown, NJ, MTS Software Solutions Inc. provides software and hardware solutions that simplify, streamline, and accelerate core business processes. With over 7,000 corporate, small business and institutional customers around the world, MTS Software Solutions has helped organizations elevate profits and productivity through business process automation software, document imaging solutions, business process outsourcing, check and document scanners, and document conversion services. For more information, visit our website: <http://www.mtssoftwaresolutions.com>.

About Ephesoft:

Ephesoft, Inc. provides a true Intelligent Document Capture platform in the cloud. The document capture solutions use of open standards and web based software offers extreme flexibility and accessibility for a wide range of customers. The state of the art classification technology allows organizations the ability to automate and streamline mailroom processing and other document based business processes. Ephesoft software captures and extracts data from unstructured documents with a powerful extraction engine.

Ephesoft is headquartered in Laguna Hills, California including an office in Reading, England. The company is undergoing rapid growth in both the US and EMEA markets. For more information, please visit <http://www.ephesoft.com>.

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